

JOIN OUR TEAM!

ACCOUNT REPRESENTATIVE

Are you an avid sales hunter, equipped to provide creative client solutions?

Western Manitoba's two most successful radio stations, Q Country 91.5 and 94.7 STAR FM have an outstanding opportunity for an Account Representative.

Make your mark with our team of creative and dynamic sales executives. We are ambitious and have our sights set on achieving success by delivering exceptional client solutions.

What you'll do:

- Hunt for, cultivate and grow client relationships
- Conduct client needs assessments
- Create unique account strategies and proposals for clients
- Be an integral team member
- Keep accurate and detailed records of your clients activity in our CRM system

What we're looking for:

- You have a diploma in Business Administration, Marketing, Advertising or a related field along with a minimum of one year of related experience, or an equivalent combination of education and experience
- You're a self starter, with a passion for selling and building relationships
- You're dedicated to your clients and team which is illustrated by your proven track record of reaching and exceeding your client's expectations and your goals
- You're a collaborator with a tenacious spirit to create and deliver creative and compelling campaigns to fill our client's needs
- You're passionate about radio and its unique opportunities
- You're right at home in a highly dynamic and rapidly changing environment
- You have a valid driver's license and are willing to travel as required

We're a great place to work, live and grow. We offer competitive compensation including a comprehensive and unique benefits package.

*If this sounds like you, send us your cover letter and resume **before 12:00pm** on Monday, February 18, 2019.*

As an equal-opportunity employer, we encourage applications from all qualified individuals. While we thank each applicant for their interest, only selected candidates will be contacted.

HOW TO APPLY: When applying for this position, ***please reference the position title in the subject line and/or the body of the e-mail and/or cover letter.***

Please submit your cover letter and resume to:

Human Resources Manager
Westman Communications Group
1906 Park Avenue
Brandon, MB R7B 0R9
E-mail: hr@westmancom.com

