



Protein Sales Management Associate 2020

All candidates must complete Cargill's online application prior to interviewing. Below you will find a link that will direct you to complete the application for this position. To be considered for employment with Cargill, you must apply online and complete the entire application process, along with an e-signature. Please complete your application as soon as possible.

Position Application: [Protein Sales Management Associate 2020- CAN00640](#)

Protein Sales Management Associate:

You will be exposed to all facets of business operations through an in-depth general orientation. The training is designed to teach the various aspects of the business prior to placement in a role that aligns the candidate with business needs.

Principal Accountabilities:

This role enables you to become familiar with the workflow of the business operations, and to develop knowledge of meat processing production, including food safety and overall production management. Associates will be trained in a number of areas to learn skills and gain knowledge necessary to succeed in a sales leadership role.

As an Associate, you will gain an understanding of meat processing production, including process flow, yields, variances, CFIA regulations and requirements, accounting, and information technologies. Additional training in people leadership skills, core business functions, and sales leadership will be provided to help you develop. In time, you will be working with customers as you distribute, sell, promote, and merchandise the meat business products.

Environment:

The training portion of this role takes place over a 6 month time period. The first half will focus on the physical activity in a food processing environment which generally requires a moderate amount of exertion on a fairly regular basis – involving bending, stooping, squatting, twisting, reaching, working on irregular surfaces, occasional lifting of objects weighing over 50 pounds and frequent lifting of 10-25 pounds. The work may also involve other exertions, conditions or exposures (i.e. - heat, cold, dust, etc.). The second half of the training will focus on sales.

Job Locations:

- Mississauga, ON,
- High River, AB
- This role may involve travel between protein locations as you integrate with the working teams you will be engaged with. Day-to-day transportation to and from work is the responsibility of the Associate.
- You will primarily work in an office environment, sometimes with customers, as you fulfill the responsibilities of your work.

Required Qualifications:

- Pursuing a Bachelor's degree from an accredited program in agriculture, business, communications, marketing, or related degrees graduating between December 2019 and May 2020.
- Must be legally entitled to work for Cargill in Canada
- Demonstrated ability to work effectively with individuals from diverse backgrounds and cultures
- Must possess a high degree of initiative and resourcefulness in completing work with limited guidance
- Ability to travel to the United States

Preferred Qualifications:

- Overall 3.0 GPA preferred
- Excellent communication, presentation, and interpersonal skills
- Demonstrated ability to manage multiple priorities in a fast-paced, dynamic work environment

Working at Cargill is an opportunity to thrive—a place to develop your career to the fullest while engaging in meaningful work that makes a positive impact around the globe. You will be proud to work for a company with a strong history of ethics and a purpose of nourishing people. We offer a diverse, supportive environment where you will grow personally and professionally as you learn from some of the most talented people in your field. With more than 150 years of experience, Cargill provides food, agriculture, financial and industrial products and services to the world. We have 150,000 employees in 70 countries who are committed to feeding the world in a responsible way, reducing environmental impact and improving the communities where we live and work. Learn more at www.cargill.com.

Cargill is an equal opportunity employer.