

Zeghers Canada is currently recruiting for a Summer Seed Sales Associate to join our team located in Holland, Manitoba. Holland is located on Highway #2 and is a scenic 90 minute drive from Winnipeg, or just over one hour from Brandon.

Working under the direction of the Sales and Purchasing Manager, the Seed Sales Associate is responsible to:

- Meet established sales, targets, quotas, plans and goals for Zeghers Canada products including food and feed grains.
- Providing information and support relating to sales and product inventory and logistics to Accounting and Operations as required
- Ensure a thorough understanding of the needs and requirements of the customer and to identify Zeghers products and services to meet these needs and promote positive customer relations, retention and repeat sales.
- Working with international and domestic customers to build relationships and increase business share.

Qualified candidates will possess the following skills/qualities:

- Currently pursuing a bachelor's degree or diploma in Plant Science, Soils Science, Ag Business or Agronomy or related discipline. Equivalent combination of education, training and experience may be considered.
- Superior interpersonal and customer relationship skills are required.
- Good oral communication skills with the ability to relay/articulate information clearly and concisely.
- A customer service approach to working with staff and clients by establishing good relationships and demonstrating a proactive approach to resolving challenges or obstacles.
- Training in sales and logistics with preference for an agriculture, manufacturing or production environment is an asset.
- Preference given to Spanish and other languages

Please apply by emailing your resume to [hr@zeghers.com](mailto:hr@zeghers.com) by February 10, 2020.

Zeghers Canada is a Pedigreed Seed dealer and Exporter of specialty crops. Specializing in Flax, Mustard, Rye, Triticale, Peas, Canary, Damaged Canola, Millets and others!

We thank all applicants; however only those selected for further consideration will be contacted.