# SUPPLY MANAGEMENT TRAINING

**Document of Achievement** 

Learn how to handle the entire production flow—from a to z—of a product or service. The process begins with the initial materials (raw goods, ideas, etc) and moves all the way to the end when the final product is delivered to the customer.

## A new type of training

In our region, more and more businesses recognize the need for trained staff in this area. This program shapes, strengthens and guides future careers in the industry and is particularly beneficial for anyone who influences an organization's procurement decisions, such as: junior buyers, purchasing assistants, production planners, warehouse clerks, material handlers, logistics administrators, inventory coordinators, associates, analysts and specialists.

## **Guided learning**

Available in an online, part-time format, this program is offered through a series of technical courses and soft-skill workshops. Regularly scheduled classes, led by industry instructors, offer guidance in learning the essentials of determining quantity, specifications and price—the cornerstones of procurement—as well as softskills such as listening, spoken and written communication, persuasiveness and the ability to explain complex issues.

# **Countless returns**

Learn to balance the pressures of large, low-cost per unit order sizes against warehouse space and the ageing of inventory. Understand the negotiation process and roadmap for leading or participating in successful negotiations. Become knowledgeable in the advantages and limitations of the four modes of transportation: road, rail, air and water, as well as intermodal transportation. Develop a strategic plan in a supply management role and link the strategic plan to a budget.

## **Career flow**

This program equips early- to mid-level practitioners with the necessary skills to support supply chain functions and the related business skills to help advance their careers. It is also beneficial for those with supervisory/management responsibility who seek basic knowledge of their direct reports' supply management functional areas.



# **Admission Requirements**

There are no admission requirements for this program.

English is the language of instruction at Assiniboine. All applicants educated outside of Canada or in a country not on the test exempt list are expected to meet the English language proficiency requirement. See **assiniboine.net/elp** for more information.

# **Graduation Requirements**

To receive a Supply Management Training certificate of achievement, students must successfully complete 19 credits.

## Connection

In partnership with Supply Chain Canada.

## **Program Fees**

Tuition, fees and Student Association fees total approximately **\$7,950**.

## Courses

Courses		
COURSE NUMBER	COURSE TITLE	CREDITS
<b>REQUIRED COURSES</b> (suggested sequence of study)		
BUSN-0198	Intro to Procurement	3
BUSN-0197	Intro to Logistics	3
BUSN-0200	Intro to Operations Management	3
BUSN-0201	Intro to Transportation	3
BUSN-0407	Comms and Relational Skills	1
BUSN-0202	Negotiation Skills	2
BUSN-0196	Competitive Bids/ Contract Management	1
ACCT-0057	Intro to Accounting & Finance	1
MKTG-0070	Intro to Marketing	1
BUSN-0199	Intro to Business Planning	1

Note: Timelines, applicable industry experience, and teaching methodology will depend on program delivery choice; program information sheets subject to change without notice. Visit **assiniboine.net** for the most up-to-date information.

Next Steps! Apply now! Visit assiniboine.net/applynow

For more information on this program, visit **assiniboine.net/supplymanagement** 

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