

# SUPPLY MANAGEMENT TRAINING

## Document of Achievement

Learn how to handle the entire production flow—from a to z—of a product or service. Design, plan, execute, control and monitor the flow of goods and services to create net value, a competitive infrastructure, synchronize supply with demand and measure performance.

### 1 A new type of training

In our region, more and more businesses recognize the need for trained staff in this area. This program shapes, strengthens and guides future careers in the industry and is particularly beneficial for anyone who influences an organization's procurement decisions, such as: junior buyers, purchasing assistants, production planners, warehouse clerks, material handlers, logistics administrators, inventory coordinators, associates, analysts and specialists.

### 2 Guided learning

Available in an online, part-time format, this program is offered through a series of technical courses and soft-skill workshops. Regularly scheduled classes, led by industry instructors, offer guidance in learning the essentials of determining quantity, specifications and price—the cornerstones of procurement—as well as softskills such as listening, spoken and written communication, persuasiveness and the ability to explain complex issues.

### 3 Countless returns

Learn to balance the pressures of large, low-cost per unit order sizes against warehouse space and the ageing of inventory. Understand the negotiation process and roadmap for leading or participating in successful negotiations. Become knowledgeable in the advantages and limitations of the four modes of transportation: road, rail, air and water, as well as intermodal transportation. Develop a strategic plan in a supply management role and link the strategic plan to a budget.

### 4 Career flow

This program equips early- to mid-level practitioners with the necessary skills to support supply chain functions and the related business skills to help advance their careers. It is also beneficial for those with supervisory/management responsibility who seek basic knowledge of their direct reports' supply management functional areas.



## Admission Requirements

There are no admission requirements for this program.

English is the language of instruction at Assiniboine. All applicants educated outside of Canada or in a country not on the test exempt list are expected to meet the English language proficiency requirement. See [assiniboine.net/elp](http://assiniboine.net/elp) for more information.

## Graduation Requirements

To receive a Supply Management Training certificate of achievement, students must successfully complete 19 credits.

## Connection

In partnership with Supply Chain Canada.

## Program Fees

Tuition, fees and Student Association fees total approximately **\$7,950**.

## Courses

NUMBER	COURSE TITLE	CREDITS
<b>REQUIRED COURSES</b> (suggested sequence of study)		
BUSN-0225	Procurement	3
BUSN-0223	Logistics	3
BUSN-0226	Transportation	3
BUSN-0224	Operations Management	3
BUSN-0407	Comms and Relational Skills	1
BUSN-0202	Negotiation Skills	2
BUSN-0196	Competitive Bids/Contract Mgmt	1
ACCT-0059	Accounting & Finance	1
MKTG-0074	Marketing	1
BUSN-0222	Business Planning	1

*Note: Timelines, applicable industry experience, and teaching methodology will depend on program delivery choice; program information sheets subject to change without notice. Visit [assiniboine.net](http://assiniboine.net) for the most up-to-date information.*

## Next Steps!

Register now! Visit [assiniboine.net/applynow](http://assiniboine.net/applynow).

For more information on this program, visit [assiniboine.net/supplymanagement](http://assiniboine.net/supplymanagement).

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