

FINANCIAL SERVICES

8-Month
Advanced Diploma



Fast-track your success in Financial Services. Learn the technical foundations of financial planning and refine your professional sales strategy to become a valuable asset in the industry.

PROGRAM LEARNING OUTCOMES

- ▶ Critical Thinking and Knowledge: students will be able to use core specialization knowledge in solving business problems.
- ▶ Ethical Perspective and Social Responsibility: students will be able to identify organizational activities to reduce unethical behaviour.
- ▶ Collaboration: students will be able to work effectively in diverse teams, supporting team performance to achieve organizational goals.
- ▶ Communication: students will be able to present effective business communications in a variety of formats.
- ▶ Business Strategy: students will be able to strategize to plan for changes in business.

You might be a good fit for this program if you would enjoy:

- ▶ Leveraging your previous degree or diploma to excel in the financial services industry.
- ▶ Guiding clients towards attaining their financial goals through tailored advice and strategies.
- ▶ Thriving in a dynamic and customer-centric business environment that emphasizes prompt service and efficient solutions.
- ▶ Building meaningful connections with diverse individuals and establishing trust to effectively address their financial needs.
- ▶ Utilizing your skills across various business lines, including banking, investing, lending, and insurance, to provide comprehensive financial solutions.



Campus/Delivery Options
Victoria Avenue East campus



Available Intakes
September



Work Integrated Learning
Learn by Doing

EXPECTATIONS

Program and Industry

- ▶ Proactively initiate conversations and establish rapport with individuals from diverse backgrounds.
- ▶ Demonstrate the ability to maintain focus and work effectively during extended periods of sitting.
- ▶ Exhibit strong attention to detail, ensuring accuracy in data analysis, market trends assessment, and risk evaluation.
- ▶ Utilize analytical skills to interpret complex information and make informed decisions in line with market dynamics.
- ▶ Cultivate and nurture relationships to foster trust and gain a comprehensive understanding of client's unique needs.
- ▶ Uphold high ethical standards by maintaining confidentiality, prioritizing clients' best interests, and adhering to industry regulations.
- ▶ Adapt to ever-evolving market conditions and changes in regulatory landscapes, demonstrating flexibility and resilience.
- ▶ Employ problem-solving skills to identify challenges, develop innovative solutions, and optimize outcomes for clients.
- ▶ Exhibit excellent time management and organizational skills, effectively prioritizing tasks and meeting deadlines.

CAREER OPPORTUNITIES

- ▶ Financial planning
- ▶ Personal banking and lending
- ▶ Stocks and investing
- ▶ Insurance

ADMISSION REQUIREMENTS

- ▶ Two-year diploma or university degree

NEXT STEPS

Confidence in the career path you choose to embark on is key, and selecting the right program for you is the first step. At Assiniboine, we offer an opportunity to explore and experience a program before applying. Choose to:

SPEND A DAY WITH US

Our Spend a Day program runs from November to March for most programs. When you spend a day at Assiniboine, we partner you with a current student in the program of your choice and you will have the opportunity to:

- ▶ Participate in classroom activities
- ▶ Experience college life
- ▶ Explore all of our helpful services for students
- ▶ Meet current college students and instructors
- ▶ Enjoy a free lunch on us!

assiniboine.net/spendaday

ATTEND AN ONLINE INFO SESSION

Our free, live online information sessions give you the inside scoop on the program you're interested in and life at Assiniboine. Register in advance and from the comfort of your own home, log in to learn about Assiniboine.

assiniboine.net/infosessions



Ready to Start?
APPLY NOW!



assiniboine.net/financialservices