



Parts Sales Professional

Our Brandon location is looking for a dynamic Partsperson to join their Team and we are ready and willing to train the right candidate! Come and join our parts professionals in Manitoba's best *growth* industry - Agriculture! Enns Brothers has been a proud John Deere dealership for more than 60 years. We provide the equipment, expertise and technology to Manitoba producers to help them sustainably get food to the tables of the world.

We are committed to your growth and development and provide ongoing training opportunities, along with John Deere University courses. This position creates value by providing the right part, for the right customer need, at the right time, *every time*. As a customer interface point, the actions of the person in this position have a direct impact on our ability to provide an incomparable customer experience.

As the successful candidate you will:

- Serve customers at the parts counter by understanding their requirements and then efficiently locating the correct part to fill their need;
- Assist the customer in determining the required parts using expert knowledge and company resources;
- Improve the likelihood that the customer's repair is successful by offering advice and inquiring about the need for additional parts typically related to the particular repair
- Handle in-coming parts calls on all product lines
- Create an atmosphere where customers feel welcome and properly served.
- Provide written quotes to customers in a timely fashion and follow up on quotes
- Participate in Telemarketing parts sales during specific sales campaigns
- Follow up on special orders and advise customers promptly when they are received
- Ensure job accuracy when billing parts to work orders.
- Keep current on new products and new models and continuously upgrade parts knowledge
- Work Saturdays on rotation as well as being on call

Required Skills

- Excellent customer service and customer relationship management skills
- Cheerful disposition, positive "can do" attitude, good public presentation
- Above average verbal communication
- Familiarity with the sales process
- Demonstrated ability to use a computerized inventory and ordering system
- Basic mechanical aptitude and knowledge of general parts terminology

We have 9 locations in the province with 350 employees. Our employees have worked hard to build a reputation for reliability, integrity, and community support. The organization is very community-minded and has held numerous employee events to raise money for local and national charities.

This position comes with a competitive wage, monthly incentive program, comprehensive benefits, and group RRSP program. Come and work with friendly, talented people who share the goal of providing the best service and products to awesome customers, every day!

Apply online: <https://jobs-ca.silkroad.com/EnnsBros/Careers/jobs/714>

Or, you can email your resume to hr@ennsbros.com

www.ennsbros.com