

Product Demo Specialist

At Elmer's, we've been equipping farmers with innovative solutions for over 40 years. Owning and operating our own farm we understand what farmers need and want out of our products and our company. We strive to provide our customers with products that will effectively handle even the toughest environments. Harvest after harvest, our mission is to produce world-class farm equipment for the needs of the progressive farmer.

To meet a growing demand for our product we're currently seeking a **Product Demo Specialist**. While conducting in-field product demonstrations throughout the mid-west USA and Alberta, you'll work closely with our Sales team to build relationships and showcase our product.

In This Role You Will:

- Travel throughout the United States and Alberta, working closely with the Elmer's dealer network demonstrating our products to prospective end users.
- Foster close relationships to potential customers and dealers.
- Provide customer feedback that will influence current and future product design and development.
- Gather, record, and process customer and dealer feedback.

We're Looking For:

- Strong interpersonal skills and the ability to build relationships.
- Ability to work and make decisions independently.
- Agriculture knowledge/experience with a passion for farming are an asset.
- Possess or willing to acquire a Class 1 driving license.
- Ability to travel to the USA.

In addition to a competitive salary, benefits, and profit-sharing plan, we offer a dynamic, growing workplace that provides opportunities for all staff to have an impact.

Our facility is conveniently situated near Altona, MB - 36km east of Winkler, and only 100km south of Winnipeg. Altona is an attractive, caring, and progressive community with abundant cultural, recreational, and educational opportunities for all ages. With amenities and opportunities that rival much larger municipalities, there's no better place to be.

Elmer's Manufacturing Ltd. welcomes applications from people with disabilities. Accommodations are available upon request during the assessment and selection process.