



Career Opportunity

Beausejour Co-op is hiring a **Agro Manager** for our **Agro Centre** located in Beausejour!

Who we are:

Co-op does business differently. As a co-operative, we believe in working together to serve our members, delivering profits back to our communities and investing in sustainable growth. To learn more about who we are and how you can help bring our brand to life, visit us at www.beausejourcoop.crs

What you'll do:

- Responsible for the planning and day to day execution of the Agro Department.
- Provides leadership, direction and oversight to Agro Centre operations, programs, and policies to meet budgeted goals and objectives.
- Responsible for building strong customer, supplier and internal relationships.
- Ensures safety, asset protection, site maintenance and environmental policies and procedures and standards are adhered to.
- To lead the Agro Team to meet the service expectations and execute the Talent Management practices.
- Prepare, administer and be responsible for the sales, margins, and expenses of the department.
- To perform all ordering and inventory control as required.
- Ensure customer and supplier invoicing, claims, and all other paperwork is done timely and accurately.
- Responsible for the marketing and merchandise of the Ag locations including, display, promotions, and pricing.
- Provide input into the business plan and apply a broad-based level of operational knowledge, commodity direction and managerial skills to achieve established objectives in terms of brand, service levels, quality, and timeliness of delivery.
- Oversee and execute sales strategies, which includes managing and growing current customer base through identifying and pursuing prospects and growth opportunities.
- Other duties as required.

Qualifications:

- A degree or diploma applicable to the position is considered an asset.
- 3-5 years of management experience.
- Strong agricultural background will be valued.
- Experience in Fertilizer, Seed, and Crop Protection products.
- Business literacy to create plans, budgets, set margins, and create work schedules.
- Positive, ambitious attitude. Ability to learn and has a strong situational adaptability.
- Strong leadership, communication, and organizational skills are required.

We offer competitive compensation, a comprehensive benefits package, and an employer-contributed pension plan. We encourage our Team Members to take advantage of learning opportunities, to grow and develop and to foster a culture of teamwork and engagement.

Apply in writing Attn: Human Resources; BeausejourHR@beausejour.crs or contact us at 204-268-1805 for more information. Application deadline is October 4, 2024.

*We thank all candidates for their interest; however, only those selected to continue in the recruitment process will be contacted.
Disability accommodations available upon request.*