



GENERAL MANAGER - PROJES FOODS & STORE

We are seeking a dynamic and experienced General Manager for our grocery store. The General Manager will be responsible for overseeing all aspects of the store's operations, ensuring a high standard of customer service, efficient management of inventory, and driving the store's profitability. This role requires a blend of leadership, operational expertise, and cultural understanding to cater to our diverse clientele while maintaining a vibrant and welcoming store environment.

WHAT WE CAN OFFER YOU:

- Be part of a growing store with a strong focus customer satisfaction.
- Opportunity to work in a dynamic and supportive environment.
- Vacation entitlement

WHAT YOU WILL DO:

- Oversee daily store operations, ensuring all tasks are completed efficiently.
- Supervise store staff, including hiring, training, and performance management.
- Manage inventory control to ensure the store is well-stocked.
- Maintain a clean, organized, & safe store that results in an enjoyable customer experience.
- Develop and manage store budgets, analyze sales data to identify trends / inventory needs.
- Build & maintain strong relationships with local businesses, community members, & suppliers.
- Develop and execute local marketing strategies to increase foot traffic and sales.
- Collaborate with suppliers for promotional materials, discounts, and special offers.

WHAT YOU WILL NEED:

- Bachelor's degree in business administration, Retail Management, or related field (preferred).
- At least 3 years of experience in retail or grocery store management, with leadership skills.
- Strong understanding of grocery/retail operations, including inventory management, purchasing, and pricing.
- Proven ability to lead, motivate, and develop a diverse team.
- Excellent communication, interpersonal, and problem-solving skills.
- Strong financial acumen, with experience in budget management and sales analysis.
- Knowledge of POS systems, inventory management software, and general retail technology.
- Ability to work flexible hours, including evenings and weekends.

APPLY TODAY!

To apply for this opportunity, please send your cover letter and resume to apply@westcanhr.com. For more information about this position, or for a detailed job description, call our office at 204-727-0008.

Only the applicants who are selected for further consideration will be contacted. We thank all jobseekers for their interest and potential application.



WHY SHOULD YOU WORK FOR OUR CLIENT?

Projes Foods and Store is a locally owned and operated grocery store based in Brandon, Manitoba, specialized in providing African food products and household goods to the growing community of African and international customers in the region. The store is committed to offering authentic African foods, ingredients, and spices, ensuring that customers have access to familiar and culturally relevant products that cater to diverse culinary traditions. The store strives to provide high-quality products, exceptional customer service, and a welcoming atmosphere. As a small business in the Brandon area, Projes Foods and Store plays an active role in the local community. The store is known for its community-oriented approach, helping to bridge cultural gaps.

ABOUT WEST-CAN HR

Our team of Recruiters and HR Professionals are experts at matching jobseekers with career opportunities. Our goal is to connect with jobseekers and support their job search by utilizing our community connections and Jobseeker Network.

If you apply for this position and are selected for further consideration, this is our process:

1. We screen applicant resumes based on the required qualifications for the role.
2. We contact qualified individuals that are part of our Jobseeker Network to share the opportunity with them.
3. If selected, you will meet with the Lead Recruiter so we can learn more about you, your work experience, skills, and qualifications.
4. The top candidates are presented to the employer for selection. From there, we support the interviewing and hiring process.