



# Loan Specialist

Competition# 2024-25-16

Location: Steinbach, MB

*(There may be an opportunity for a hybrid work arrangement.)*

Manitoba Agricultural Services Corporation (MASC) has an exciting opportunity for you to be a part of a team that values building relationships, enables change, and supports the agriculture industry in Manitoba. Come join our team as we offer an engaging work environment, competitive pay, a comprehensive benefits package (including pension plan), and we encourage a healthy work-life balance.

Reporting to the Senior Loan Specialist, the Loan Specialist is responsible for providing a high level of personalized customer service to Manitoba's agricultural producers. The Loan Specialist will be the loan expert for the service centre team and is responsible for fostering industry and client relationships as well as administering MASC lending programs and services. This includes attending industry meetings and trade shows as required, meeting with applicants to discuss loan proposals; analyzing and reviewing financial statements and the viability of farm operations; conducting farm visits and valuing land, buildings, livestock, equipment, and other personal property for security purposes; investigating credit worthiness; and administering client accounts, including collections.

**MASC values innovation, excellence, collaboration, and accountability.** We strive to enhance existing products and develop new products, transform service delivery to enrich the client experience, pursue customer driven organizational change, and maximize performance, engagement, and development of all employees.

**MASC has five core competencies: communication, decision making, initiative & innovation, leadership, and organization.** Competencies relate to every position at MASC and along with the technical requirements, are included in the qualifications for all positions at MASC.

## ESSENTIAL QUALIFICATIONS:

- Post-secondary education in Agriculture, Commerce or Business and related experience, or an equivalent combination of education and related experience may be considered.
- Experience in agriculture or agricultural finance.
- Experience interpreting and applying regulations, contracts, policies, and procedures.
- Experience in providing a high level of customer service.
- Experience using Microsoft Office 365 (SharePoint, OneDrive, Excel, Word, Outlook) in a cloud-based environment.
- Ability to maintain accuracy and pay attention to detail (including numerical accuracy).
- Ability to establish, develop and foster stakeholder and industry relationships.

## DESIRED QUALIFICATIONS

- Knowledge of property appraisals is an asset.
- Bilingual is considered an asset.

## CONDITIONS OF EMPLOYMENT:

- Must be legally entitled to work in Canada.
- Must possess a valid driver's licence, access to a vehicle and the ability to travel within the Province of Manitoba.

<b>SALARY:</b>	\$62,092 to \$85,430 per annum (under review)
<b>CLOSING DATE:</b>	January 12, 2025
<b>COMPETITION:</b>	#2024-25-16
<b>APPLY IN WRITING TO:</b>	MASC – Human Resources Unit 100 – 1525 First Street S. Brandon, MB R7A 7A1 E-mail: <a href="mailto:hr@masc.mb.ca">hr@masc.mb.ca</a>

*We believe diversity strengthens our ability to provide excellent customer service in a positive work environment. We encourage all to apply. Only those selected for further consideration will be contacted.*