



Career Opportunity

SALES AGRONOMIST

Twin Valley Co-op has opportunity for Sales Agronomy talent within the Agro Division covering Russell, Rossburn and Elkhorn.

Who we are:

Co-op does business differently. As a co-operative, we believe in working together to serve Western Canadians, delivering profits back to our communities and investing in sustainable growth. To learn more about who we are and how you can help bring our brand to life, visit us at www.twinvalleyco-op.crs

What you'll do: Reporting to the **Agro Manager**, the successful applicant will be self-motivated, ambitious, and energetic:

- Seeking an individual who is team oriented, and will foster strong relationships with key growers and new potential customers to enhance Co-op's market share and ensure a positive customer experience
- Prior experience in Ag retail, will possess a strong understanding of the current industry and relevant Ag programs.
- Will foster relationships to provide support, services, and knowledge of agronomic products to local co-op customers. Provides basic agronomic information and advice on seed, pest identification, crop protection, and crop nutrient/fertilizer so local co-op customers can make informed decisions based on reported findings.
- Engage with producers to provide customer service responsibilities, including field scouting, agronomic troubleshooting, crop planning, fertility, and crop protection recommendations. Responsible to maintain knowledge of current industry best practices and trends. Adhere to standard operating procedures and safety protocols
- Support team members in executing transactions and operational duties.
- Possess excellent communication skills. Competent with digital tools, with interest in new and emerging technologies.
- Financial acumen understands the short-term routine needs of to achieve and maintain sales, margins, and inventory targets for existing customers and expand sales to new customers. Some routine operational support.

Why it matters:

- Our team provides a range of products and services to help to build, fuel, feed and grow Western Canadian communities together. Russell/Rossburn is a vibrant region which boasts four-season recreational facilities such as swimming pools, tennis courts, ball fields, golf courses, curling, hockey arenas as well as downhill skiing. Outdoor enthusiasts enjoy scenic parks and valleys, hunting, fishing, camping and seasonal festivals.
- The region is the perfect place to raise a family with excellent education and healthcare facilities with emergency services, cancer care, ultrasound, lab & x-ray, and dialysis units. Strong supporting industries such as potash mines, oil and gas operations offer a strong labour market for spouse or family members seeking employment.
- Enjoy your career in a vibrant, multicultural, and diverse trading area!

Who you are:

You are looking for a career in the Ag Industry:

- Completion of a Post-secondary agricultural industry program
- Retail skills an asset, Valid driver's license
- Excellent interpersonal, organizational, verbal, and written communication skills and willingness to train.
- Focused on safety, innovation, and teamwork.

We offer an exceptional compensation structure, benefits including health, dental and pension.

Position open until filled. Apply by email to hr@twinvalley.crs