



Precision Agronomist

Sure Growth Solutions Inc. is a progressive Agronomy Consulting company based near Langenburg, SK that works with a select group of exceptional growers and industry partners. We are a passionate, innovative team that love learning, embracing challenges, and providing exceptional service to our growers. We have an amazing network of top coaches, agronomists and industry partners that we work closely with to provide even more value to our growers.

We are looking for another Agronomist whose skills and experience closely align with our passions, values, and a love for farming and agronomy.

Description:

- Actively search for new sales and business opportunities that will enhance or expand the Company's market presence;
- Establish and enhance key relationships with growers and industry representatives;
- Research, develop and provide guidance on farming practices, leading-edge agronomy or products that increase profitability, sustainability, crop health & vigor;
- Working with industry partners on various projects, technology trials, research trials, assessing new technology options for our growers, etc.;
- Provide agronomic coaching to clients year-round on fertility, pest management, and application timing, ensuring client's return on investment is always in mind;
- Provide year-round support and management strategies tailored to each individual client that helps drive production, sustainability and increase ROI
- Fertility and crop planning, zone creation and management, prescription writing;
- Help drive company profitability by identifying and engaging with new and potential clients;
- Crop scouting to monitor plant growth & health, weeds, and provide solutions to any issues (pests, nutrient deficiencies, weather events), that may arise;
- Multi-zone and multi-depth soil sampling, tissue testing and analyzing results;
- Participate in webinars, field days, trade shows, while continually promoting our business;
- Provide technological assistance to growers, loading prescriptions, troubleshooting and creating efficiencies;
- Work with and help other team members as needed;
- Maintain a high level of accuracy, thoroughness, and efficiency through all aspects of your role;
- Gather, compile, analyze and interpret soil and tissue test results and apply results to crop planning, fertility management, in crop applications;
- Report development and preparation for soil results, trials, etc.

What we offer:

- A competitive compensation package with benefits and a bonus structure;
- Flexible work schedule & working arrangements;



SURE GROWTH

• SOLUTIONS INC. •
YOUR MOST VALUABLE INPUT

- A team-based environment;
- Encouragement and support for continued education, training, attendance to field days and events;
- Career advancement opportunities within the company.

Qualifications:

- Related post-secondary Diploma, Degree or advanced Degree in Agriculture or similar;
- Passion for sales and business development, establishing strong client relationships and providing exceptional customer service;
- Minimum 1-2 years' experience in agricultural support in a relevant role, with preference given to individuals with more experience;
- Experienced in crop scouting and identifying issues and/or coaching opportunities in-crop;
- Knowledge and understanding of crop input products and application (fertilizer, herbicides, fungicides, etc.);
- Have the ability to identify local weed species, and be familiar with the biology and control of local pests;
- Understand proper method for soil or tissue testing for customers as required;
- Self-motivated, detail oriented, and analytical with exceptional communication and problem-solving skills;
- Proficient with computers, technology and possess the ability to easily learn new platforms;
- An agricultural background is preferred;
- Valid class 5 drivers' license & ability to operate all-terrain vehicles is required;
- Possess or is eligible to obtain a professional designation with CCA, SIA or equivalent;
- Flexibility and availability to work fluctuating work hours with some mandatory overtime required;
- Must have the ability and be comfortable working in an outside environment with exposure to various temperatures and weather conditions;
- Fluent communication in English.

Please submit your resume and cover letter to maegan@suregrowth.ca. We thank all applicants for their interest; however, only those selected for an interview will be contacted. This position will remain open until a suitable candidate is found.

For more information about Sure Growth, please visit www.suregrowth.ca