

Position: Account Executive - Farm Lines

Location: Brandon - 2830 Victoria Avenue

At Guild Insurance Group we cultivate a family atmosphere with a focus on teamwork. We work exceed customer hard to expectations and build positive relationships with our clients, business partners and co-workers while offering our employees opportunities growth and the means to share in the company's success.

WE OFFER:

- COMPETITIVE SALARY
- BONUS INCENTIVE
- RRSP MATCHING PLAN
- COMPREHENSIVE BENEFIT
 PLAN
- EMPLOYER PAID EDUCATION
- HEALTH & WELLNESS PLAN

Email your cover letter and resume to:

careers@guild.ca

A review of applications will begin:

August 11, 2025

The Job:

- As an Account Executive working as part of our Farm and Commercial team you will be responsible for servicing an existing book of business and generating new sales opportunities. While the book is primarily focused on farm clients, there is potential to expand into personal lines and/or commercial business. You will also support our lead Farm Producer, ensuring timely and knowledgeable service to our clients.
- Your commitment to ongoing learning will enable you to provide informed advice and guide clients through the claims process with care and professionalism. As a member of our office team, you will also contribute to general administrative duties that support daily operations.

What we are looking for:

- Previous experience with Personal Lines and/or Commercial Lines insurance is an asset
- A motivated team player with a strong work ethic
- Strong time management skills and the ability to work in a fast paced environment
- An individual with a passion for customer service
- Level 1 Brokers License and working towards CAIB designation preferred
- Insurance related education and/or experience and post-secondary education in Office or Business Administration is an asset