

Climate FieldView Activation Specialist

AgCall Inc. has an exciting opportunity for individuals with strong customer service and grower relationship skills in select geographies of Canada for a Climate FieldView Activation Specialist. The Climate Corporation is dedicated to creating technologies that transform field data into meaningful insights that help farmers sustainably enhance yield production, improve efficiency and manage their risk.

A Climate FieldView Activation Specialist works directly with growers to activate the Climate FieldView platform efficiently and effectively on farm. This is a work from home, part-time, contract-based position that offers a flexible schedule. There may be travel to growers and retailers within a designated region as part of the role when it is safe to do so. Keeping our associates healthy is important to us.

If you are an individual that enjoys working with farmers, has knowledge of current farming practices and looking for a flexible work from home schedule with excellent compensation, becoming a Climate FieldView Activation Specialist may be for you. Candidates with Climate FieldView experience will have an advantage.

For more information about Climate FieldView www.climatefieldview.ca

Geography

- One Associate position for:
 - SE Sask / SW MB region, between Brandon, Manitoba to Grenfell, Saskatchewan
- One Associate position for:
 - Southern AB centered around the Lethbridge region

Timeline

- The contract period is Jan to Dec 2022.

Requirements

- Familiar with the Climate FieldView platform
- Enjoys working with growers
- Excited about new technologies and learning new things
- Excellent written and verbal communication skills
- Comfortable educating others on a new technology
- Fluent and comfortable with online webinar/conference call platforms
- Ability to travel in a select region of the province with valid driver's license and working vehicle
- A high level of professionalism
- Ability to work independently and within a team

Responsibilities

- Provide outstanding customer service from initial grower call through the field activation process including iPad setup and sync to FieldView program with all pieces of equipment on farm
- Explain the Climate FieldView program and ensure grower's understanding of the technology
- Deliver brand messages

Training

Associates will receive comprehensive training on the Climate FieldView program. Support is provided throughout the duration of the project with regular conference calls with the Climate FieldView team. iPad and computer are supplied. We provide a competitive wage with bonus structure for all projects and mileage paid.

About AgCall

For more than 30 years, AgCall has been the leader in providing word-of-mouth and peer influence marketing, sales, service and education solutions to the North American agriculture and food industry. AgCall's strength lies in our ability to influence our client's customers – on the phone, in person, or online. Ultimately, we believe in creating brand awareness, gathering customer intelligence, providing customer service and increasing sales, retention, satisfaction and loyalty. We have a unique approach of mobilizing "Associates" (knowledgeable, trained professionals and peers from within the industry) to be ambassadors and advocates of our client's company and brands. We select our Associates in specific geographies and with specific skill sets according to client needs and customer locations.