



Employment Opportunity

Valleyview

Hardware Manager

Valleyview Co-op is hiring a full-time **HARDWARE MANAGER** at our **FARM & RANCH STORE** in **VIRDEN, MB.**

Who we are:

Co-op does business differently. As a co-operative, we believe in working together to serve Western Canadians, delivering profits back to our communities and investing in sustainable growth. To learn more about who we are and how you can help bring our brand to life, visit us at www.valleyviewco-op.crs

What you'll do:

Reporting to the Farm & Ranch Manager, you will be responsible for the leadership and direction of the Hardware Department which provides product and services in farm hardware and equipment, feed, animal health, twine, fencing, and oil and grease. In this role you will:

- Establish short-term strategies, goals, and objectives for the store in alignment with the retail's goals.
- Ensures standards for brand and merchandising, marketing, image, safety, human resources, and asset protection are met.
- Prepare, administer, and be responsible for the achieving budgeted goals related to pricing, sales, margin, expenses, and inventory. Assign sales objectives and ensures store goals are met.
- Maintain inventory controls, image, and fixed assets, and perform administrative duties.
- Coach and develop team members, providing day to day direction and guidance, including performance management and training and development. Responsible for recruitment and onboarding of direct reports.
- Monitor customer satisfaction levels and identifies areas for improvement.
- Foster a positive work environment that enables the engagement of team members in the pursuit of desired results.
- Contribute to the Co-op in living the corporate values of Integrity, Community, and Excellence.

Why it matters:

Our team provides a range of products and services to support our member-owners. Through the work that we do, we help to build, fuel, feed and grow Western Canadian communities together.

Who you are:

We are looking for candidates who are:

- Experienced in a retail environment (3+ years), have a farm background or experience, and have at least one year of leadership or supervisory experience
- You are self-motivated, reliable, trustworthy, responsible, friendly, hardworking and positive. Results-oriented and strive to be the best in what you can do; Solid time management skills
- You are a role model to team members
- You have excellent written and verbal communication skills
- You have skills in performance management, coaching, supervision, quality management, results achievement, developing budgets, implementing standards, fostering teamwork and leading a team
- You have the ability to handle pressure and provide feedback to team members and team leaders in tough or uncomfortable situations
- You have a commitment to cooperative values and principles (Integrity, Community, Excellence)
- You have a sense of urgency, and customer first attitude

Our Team Members receive competitive salaries, a comprehensive benefits package, and an employer-contributed pension plan. We encourage our Team Members to take advantage of learning opportunities, to grow and develop and to foster a culture of teamwork and innovation.

At Co-op, we embrace diversity and inclusion, and we're working to create a workplace that is as diverse as the communities we serve. We support and provide an environment that allows all to bring their whole selves to work.

Interested candidates may apply on the Valleyview Co-op's Job Board at www.tinyurl.com/JobBoardvv by **February 18, 2022**