



WEST-CAN HR
CELEBRATING 25 YEARS

BUSINESS DEVELOPMENT LEAD

Do you feel the need to shift your career towards a more purposeful and grounded position that's full of growth potential? Would you like to work with and lead a group of high performing agriculture professionals? As the Business Development Lead, you will have the opportunity to support and propel a well-established consulting business, all while igniting your entrepreneurial drive.

WHAT YOU WILL DO:

- Work with upper-level management/ownership to develop strategic business plans and support their implementation and ongoing success.
- Lead a team of agriculture professionals on a day-to-day basis, including performance management, hiring, training, and developing employees, and other leadership and management related duties.
- Support the generation and enhancement of business opportunities, client relationships, and the development of supportive networks in the industry.
- Contact us for a full job description and more details on how you'll contribute to the agriculture industry in this position.

THE QUALIFICATIONS YOU NEED:

- 4 - 7 years of related management experience in the agriculture industry and post-secondary education or a combination of related education and experience.
- Must have strong leadership skills and the ability to effectively build and maintain a positive workplace culture.
- Background and knowledge of agriculture and/or agronomy is required.
- Must be committed and passionate about supporting the growth of a business that serves agricultural producers in the prairies.

ADDITIONAL INFO:

- Competitive wage scale offered.
- Health and dental benefits.
- RSP matching available.
- Supportive and positive work environment.
- Generous vacation time in the off season.
- Plenty of opportunity for training, professional development, and career growth.

APPLY TODAY!

To apply for this opportunity, please send your cover letter and resume to Holly Van Zeben at West-Can HR, holly@wchrs.com. For more information about this position, or for a detailed job description, call our office at 204-727-0008.

Only those who are selected for further consideration will be contacted. We thank all applicants for their interest and application.



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WHY SHOULD YOU WORK FOR OUR CLIENT?

Further information about our client, the employer, will be shared with candidates who are being considered for the role. If you are interested in this opportunity, we encourage you to apply and we look forward to reviewing your resume.

ABOUT WEST-CAN HR

Our team of Recruiters and HR Professionals are experts at matching jobseekers with career opportunities. Our goal is to connect with jobseekers and support their job search by utilizing our community connections and Jobseeker Network.

If you apply for this position and are selected for further consideration, this is our process:

1. We screen applicant resumes based on the required qualifications for the role.
2. We contact qualified individuals that are part of our Jobseeker Network to share the opportunity with them as well.
3. If selected, you will meet with the Lead Recruiter so we can learn more about you, your work experience, skills, and qualifications.
4. The top candidates are presented to the employer for selection. From there, we support the interviewing and hiring process.