

Job Title: Insurance Advisor

Requisition ID **72601** - Posted **03/17/2022** - **PL Insurance Sales - Brandon - Manitoba - Canada**

We are one of Canada's Top Employers, Join Us

Looking to work with a high performing team to provide our clients the coverage they need by building strong business relationships and delivering excellent service?

Insurance Advisor – Personal Lines

As an Insurance Advisor you are responsible for meeting sales targets through quotes and by referring new business. Every day you will be build lasting relationships with your customers, helping to protect what matters most to them.

Here is what a typical day looks like

- Assist customers with their daily insurance needs via phone, in person and by email
- Provide quotes and sell new policies to customers
- Manage walk-in queries, sales and up-selling of products to new and existing clients
- Follow up on all client accounts to resolve outstanding activities
- Remain up to date on product knowledge and build relationships with insurance providers
- Continue self-development through industry and training and other courses
- Generate leads through community involvement and events
- Knowledge of each Insurance Company's products, endorsements, packages and payment plans
- Conduct sales calls for new business and making timely renewal calls for existing customer business

The value you bring

- Experience achieving sales targets individual and as a team
- Well versed in navigating multiple computer programs at once
- RIBO / General Level 1 Insurance License an asset
- Preferred understanding of policy wordings/coverage's
- Strong sales and communication skills
- Working experience in EPIC an asset

Hours: Full Time – 37.5 hours/week

Location: Brandon, MB

Role Level: S3

Requisition #: 72161

Western Financial Group – Top 100 Canadian Employer

Our people make us who we are and we're thankful to have been recognized as a Top Employer across Canada! We are looking for great people who share our values and want to share their unique skills with us. Western is on a mission to exceed customer expectations, and that starts with our people. Would you like to be part of our story?

As one of Canada's top insurance brokers, Western creates security and has provided customized insurance solutions to over 1 million Canadians. For over a century, we've secured our neighbours' future by staying true to our Guiding Principles of Truthfulness, Fairness, Value, and Loyalty.

Note: Please review the internal applicant policy on WestConnect