

## Customer Service Representative – Grain Regina, SK

Join our team that shares your Passion & Heart for Canadian agriculture! Parrish & Heimbecker, Limited (P&H) has an opportunity for a motivated, forward-thinking, and dedicated individual as a Customer Service Representative – Grain based in Regina, Saskatchewan.

### Work and grow with a family-owned company.

Join our team with Purpose & History! P&H's roots go back over 110 years. We have always been a Canadian, family-owned and managed agri-business that understands the qualities and conditions needed for meaningful growth. Our corporate culture values are family values; honesty and integrity with a focus on listening and continuous learning. Like family, we support our staff to always do better.

With over 70 locations spanning from coast to coast, and trade links around the globe, P&H is growth-oriented, diversified and vertically integrated with operations spanning across grain merchandising, flour milling, crop input distribution and animal feed production.

### Skills and experience for the next step in your career.

As Customer Service Representative (CSR), the successful candidate will be responsible for identifying and developing new business opportunities for the location, while strengthening existing customer relationships through a high standard of customer service. The CSR will promote Crop Input sales as well as source grain from producers.

### Your day to day activities will include:

- Prospecting and new business development;
- Fostering and developing customer relationships;
- Procure grain from producers;
- Assist in Operations and Administrative duties as required in order to meet customer needs;
- Collaborating with other business areas and departments, as required.

### The successful candidate should enter the position with the following qualifications:

- Post-secondary in Ag related program or minimum two years' experience in Ag retail business;
- P.Ag or CCA certification (or the ability to obtain) is an asset;
- Experience in dealing with agricultural producers at increasing levels of responsibility, selling crop inputs and contracting grain;
- Highly developed sales and customer service skills with the ability to execute on plans and deliver maximum revenue potential;
- Thorough knowledge of the crops in the area along with experience in providing modern, effective crop protection solutions for the producer;
- Valid driver's license.

To apply and learn more about us at [www.pandhcareers.com](http://www.pandhcareers.com)

We thank all applicants, but only those selected for an interview will be contacted.

*P&H is committed to building a skilled and diverse workforce that is reflective of Canadian society. As a result, Parrish & Heimbecker, Limited is an equal opportunity employer and is in compliance with the Employment Equity Act. We welcome applications from women, aboriginal people, people with disabilities and members of visible minorities. Accommodations in relation to the job selection process are available upon request.*