Be part of a team with Passion & Heart.

Sales Agronomist Moosomin, SK

Join our team that shares your Passion & Heart for Canadian agriculture! Parrish & Heimbecker, Limited (P&H) has an opportunity for a motivated, forward-thinking, and dedicated individual as a Sales Agronomist based in Moosomin, SK.

Work and grow with a family-owned company.

Join our team with Purpose & History! P&H's roots go back over 110 years. We have always been a Canadian, family-owned, and managed agri-business that understands the qualities and conditions needed for meaningful growth. Our corporate culture values are family values; honesty and integrity with a focus on listening and continuous learning. Like family, we support our staff to always do better.

With over 70 locations spanning from coast to coast, and trade links around the globe, P&H is growthoriented, diversified and vertically integrated with operations spanning across grain merchandising, flour milling, crop input distribution and animal feed production.

Skills and experience for the next step in your career.

As the Sales Agronomist, the successful candidate will be responsible for identifying and developing new business opportunities for the location, while strengthening existing customer relationships through a high standard of service and excellent agronomic recommendations.

Your day-to-day activities will include:

- Fostering and developing customer relationships
- Scouting fields and conducting soil testing to determining Agricultural needs
- Promoting P&H products and services that highlight the benefits to the producer
- Work with producers to create viable solutions to their business needs
- Generate profitable business agreements for the location and P&H at large

The successful candidate should enter the position with the following qualifications:

- Must currently hold P.Ag or CCA certification
- Minimum 3 years of experience in dealing with agricultural producers at increasing levels of responsibility
- Highly developed sales and customer service skills with the ability to execute on plans and deliver maximum revenue potential;
- Thorough knowledge of the crops in the area along with experience in providing modern, effective crop protection solutions for the producer;
- Valid driver's license.

To apply and learn more visit us at <u>www.pandhcareers.com</u>. We thank all applicants, but only those selected for an interview will be contacted.

P&H is committed to building a skilled and diverse workforce that is reflective of Canadian society. As a result, Parrish & Heimbecker, Limited is an equal opportunity employer and is in compliance with the Employment Equity Act. We welcome applications from women, aboriginal

people, people with disabilities and members of visible minorities. Accommodations in relation to the job selection process are available upon request.