



JOIN OUR TEAM!

FIELD SALES REPRESENTATIVE, FULL-TIME

WESTMAN COMMUNICATIONS GROUP (Westman) is seeking applications from energetic, highly motivated individuals to become part of our growing team!

Westman is an industry-leading communications provider based in Brandon MB, offering residential and commercial High-Speed Internet, Digital TV, and Phone services in communities across southwestern and central Manitoba. Westman also owns and operates radio stations Q Country 91.5 FM and 94.7 STAR FM, which broadcast throughout southwestern Manitoba. Established in 1977, as a locally owned and operated cooperative, Westman is dedicated to delivering competitive and innovative services, providing an exceptional member experience, and supporting the communities we serve. We empower our team to be innovative, team-oriented, community-based, and customer-focused, championing a culture centered around strong values.

What you'll do:

- Provide pleasant, professional, and knowledgeable service via door-to-door sales within the communities we serve
- Generate new leads and build relationships with potential members
- Promote the features, advantages and benefits of our services and assist customers in determining the cable, Internet and phone services best suited to their needs
- Maintain a travel log indicating dates, communities visited, and performed activities

What you'll bring to the team:

- Minimum Grade 12 or equivalent; diploma in a Business or Technological field considered an asset
- Minimum two to three years of sales experience within a fast-paced and customer-focused environment; door-to-door- sales experience consider an asset
- Minimum two years experience in customer service in which you interact with customers both in person and by phone
- Friendly, courteous, and upbeat with a "can-do" sale driven attitude; strong relationship building skills with a customer experience focus
- Must be a self-started with excellent interpersonal and communication skills
- Strong organizational skills with the ability to react to change
- Ability to work independently with minimal supervision
- Valid driver's license and must be willing to travel as required
- Must be available to work flexible shifts

Compensation includes a base wage and the opportunity to earn commissions.

DEADLINE FOR APPLICATIONS: This position is open until filled.

Westman is a successful, fast-paced and dynamic organization, with a positive, team-oriented work environment. We offer competitive compensation including a comprehensive and unique benefits package. Leverage your knowledge with a local technology leader.

As an equal-opportunity employer, we encourage applications from all qualified individuals. While we thank each applicant for their interest, only selected candidates will be contacted.

Apply today to join our team at <https://westmancom.com/careers>

and begin your exciting career journey with us!

