

ABOUT US;

American Eagle Outfitters® is a leading global specialty retailer offering high-quality, on-trend clothing, accessories and personal care products at affordable prices under its American Eagle® and Aerie® brands.

The company operates stores in the United States, Canada, Mexico, and Hong Kong, and ships to 81 countries worldwide through its websites. American Eagle and Aerie merchandise also is available at more than 200 international locations operated by licensees in 24 countries.

Job Title: Sales Representative

JOB SUMMARY;

The position of a Sales Representative is an entry-level position reporting directly to the store manager. Sales Representatives sell retail products, goods and services to customers. Sales representatives work with customers to find what they want, create solutions and ensure a smooth sales process.

Submits orders by referring to price lists and product literature. Recommends changes in products, service, and policy by evaluating results and competitive developments.

Resolves customer complaints by investigating problems, developing solutions, preparing reports, and making recommendations to management.

Sales Representative Qualifications/Skills:

To be considered for the position of a Sales Representative

* A candidate must currently be enrolled as a college student or higher, in an accredited institution.

* Must demonstrate interpersonal communication skills.

*Customer service skills

*Meeting sales goals

- *Closing skills
- *Territory management
- *Negotiation
- *Self-confidence
- *Presentation skills
- *Client relationships
- *Motivation for sales

Key Competencies;

Good communication skills, customer service orientated, patience, adaptability, stress tolerance and integrity.

Additional Information;

Hourly Wage: C\$18.60

Work schedule: Flexible (store manager will accommodate your schedule)

14-16 Hours Weekly

We are always looking for talented personalities who share our passion for great and outstanding service to our customers. If you believe the job interests you and you are willing to confirm your interest, Please email your resume to

American Eagle Outfitters®

Human Resource Manager

Chris Rudolph

Email: chris.rudolph@aeca.store

<https://www.aeo-inc.com/>